



If you are a committed, creative professional and are passionate about making a lasting difference for children, the world's leading children's rights organization would like to hear from you.

For 60 years, UNICEF has been working on the ground in 190 countries and territories to promote children's survival, protection and development. The world's largest provider of vaccines for developing countries, UNICEF supports child health and nutrition, good water and sanitation, quality basic education for all boys and girls, and the protection of children from violence, exploitation, and AIDS. UNICEF is funded entirely by the voluntary contributions of individuals, businesses, foundations and governments.

Snr. Advisor, Financial Management (Markets and Financing) P-5, Copenhagen

Vacancy No: E-VN-2012-001915 Job Level:

Duty Station: Copenhagen Position#: A9963

Country: Denmark Application Close: 31-Dec-12

Region: HQ ONY Contract Type: Long-term Staff (FT)

Purpose of the Position

Under the broad supervision of the Director, you will be accountable for overall leadership and managerial guidance on positive influencing market dynamics and new initiatives. You will be accountable for coordination, and management of related activities across the division and the organisation. You will work with external partners as well as industry. You will ensure all phases of the work are consistent with the organization's goals, strategy, and priorities.

Key Expected Results

1. Effective leadership and managerial guidance and coordination provided to ensure the achievement of goals.
2. Manage a team of experts to develop strategies that drive UNICEF's work to positively influence key supply markets and improve and sustain access to essential supplies.
3. Lead the development of and provide advice to management on commercial terms relating to improved market dynamics (eg, price, competition, etc.) including as an input to procurement strategies and contracts for key products. Priority is health products.
4. Support internal and external work on Bridge Financing and other Innovative Financing mechanisms with the objective of helping improve operational timeliness and/or market dynamics.
5. Perform commercial and market analysis for key markets.
6. Participate in high level meetings and think-tanks on market dynamics issues including with suppliers and partners.
7. Effective advocacy, communication and networking achieved through partnership and collaboration.
8. Engage with key partners on market dynamic issues including the World Bank, Bill & Melinda Gates Foundation, GAVI, GFATM, UNITAID, MSF, US Fund for UNICEF, and others.

KEY END-RESULTS:

1. Effective leadership, managerial guidance and coordination provided to ensure the achievement of UNICEF's market shaping goals.
2. UNICEF's work in market influence strengthened by effective knowledge management and system.
3. Achievement of improved access to key essential supplies, including by UNICEF and Governments
4. Achievement of value-for-money for key essential supplies, including cost avoidance, price decreases and/or reduced total cost of ownerships
5. Establishment of a network of key partners and efficient and effective engagement to pursue common goals specific to key supply markets
6. Establishment and use of relevant innovative financing mechanisms and tools to contribute to improved supply markets and value

for money

7. Effective advocacy, communication and networking achieved through partnership and collaboration.

Qualifications of Successful Candidate

Advanced University Degree, preferably in Business, Finance or Economics.*

Ten years of relevant professional work experience.

Experience in market analysis, pricing and/or commercial issue relating to health products in public or private sector.

Market analysis

Innovative Financing

Key Health & Nutrition products

Fluency in English.

*A first level university degree with a relevant combination of academic qualifications and experience may be accepted in lieu of the advanced university degree.

Competencies of Successful Candidate

Has highest-level communication skills, including engaging and informative formal public speaking.

Consistently achieves high-level results, managing and delivering projects on-time and on-budget.

Creates and encourages a climate of team-working and collaboration in a multi-cultural environment.

Analyzes and integrates potentially conflicting numerical, verbal and other data from a number of sources.

Identifies urgent and potentially difficult decisions and acts on them promptly; initiates and generates team- and department-wide activities.

Creates organization-wide processes to help ensure that all adhere to procedures and policies.

Translates strategic direction into plans and objectives.

Has high-level leadership and supervisory skills; provides others with a clear direction; motivates and empowers others; recruits staff of a high caliber; provides staff with development opportunities and coaching.

Quickly builds rapport with individuals and groups. Actively nurtures good relationships with people across all organizational levels and boundaries, and with government leaders and stakeholders.

Remarks

This position is valid for ONE year only

Closing date extended to 31 December 2012

UNICEF is committed to diversity and inclusion within its workforce, and encourages qualified female and male candidates from all national, religious and ethnic backgrounds, including persons living with disabilities, to apply to become a part of our organisation.