Resource Mobilization and Strategic Partnership Specialist

Job title: Resource Mobilization and Strategic Partnership Specialist
Level: P3
Position Number: 
Location: Johannesburg, South Africa (ESARO - East and Southern African Regional Office)
Full/Part time: Full time
Fixed term/Temporary: Fixed term Appointment
Rotational/Non Rotational: Non Rotational
Duration: One year, extendable subject to satisfactory performance

The Position:

As a follow up to the Nairobi Summit, to realize and implement the Nairobi statement and commitments, the Specialist is to strengthen the efforts to mobilize resources and expand partnerships and further support country offices in the ESARO region.

As a follow up to TICAD 7 outcome, where most of member states from the ESARO region attended, partnerships for African development were promoted, particularly where investments by Japanese private sector are encouraged. UNFPA intends to expand its partnerships with the private sector particularly with Japanese companies and other partners in accelerating the promise made in Cairo and help contribute to achieving Universal Health Coverage (UHC) through innovation. See the outcome summary on TICAD7. https://www.mofa.go.jp/files/000521256.pdf

The Specialist will work under the direct supervision of the Regional Resource mobilization and Partnership Advisor. Internally, the Specialist is also expected to coordinate the work closely with Resource Mobilization Branch (RMB) and Strategic Partnerships Branch (SPB) of DCS of HQ, the Tokyo Liaison Office as well as relevant Japanese embassies for co-financing support. For humanitarian projects, the Specialist may need to coordinate with the Humanitarian Office based in Geneva.

How you can make a difference:

UNFPA is the lead UN agency for delivering a world where every pregnancy is wanted, every childbirth is safe and every young person’s potential is fulfilled. UNFPA’s new strategic plan (2018-2021), focuses on three transformative results: to end preventable maternal deaths; end unmet need for family planning; and end gender-based violence and harmful practices.

In a world where fundamental human rights are at risk, we need principled and ethical staff, who embody these international norms and standards, and who will defend them courageously and with full conviction.
UNFPA is seeking candidates that transform, inspire and deliver high impact and sustained results; we need staff who are transparent, exceptional in how they manage the resources entrusted to them and who commit to deliver excellence in programme results.

You would be responsible for:

1. Resource mobilization particularly for co-financing support from the Government of Japan.
   - Review the current portfolio of co-financing support and do some analysis on the funding trend and strategic direction based on the outcome of the Nairobi Summit as well as TICAD7.
   - Identify resource mobilization opportunities in consultation with the COs and communicate directly with respective embassies as required.
   - Advise COs, the timing of the submission and processes for co-financing opportunities.
   - Support COs and advise on the design of the projects and help develop partnerships with JICA and other relevant partners.
   - Review funding proposals, briefing notes, concept notes, review of partner-specific Framework Arrangements in forging partnerships and facilitating the signing of agreements.
   - Assist COs for reporting on-going projects and publicizing impact on women and girls and package advocacy messages in conjunction with the Comms team at RO and COs and the Tokyo Office.
   - Timely targeting of funding opportunities and timely tracking of donor intelligence;
   - Monitor emerging issues that could affect partnerships and resource contributions at the national levels (risk management), including financial management.
   - Build capacity of Country Offices on how to preposition, develop quality proposals and manage Japanese funding.

2. Facilitate and build partnerships between the Japanese private sector and other partners with COs in ESARO region in support of the Nairobi Statement and TICAD7 outcome.
   - Map and Identify innovative business opportunities and partnerships with private sector particularly Japanese companies, foundations and NGOs.
   - Develop a Resource Mobilization and Partnerships business plan to stimulate Private Sector and Japanese funding.
   - Facilitate matching of COs needs and private sector support for mutually beneficial outcomes.
   - Facilitate the due diligence process and signing of agreements.
   - Assist COs, in packaging advocacy messages in conjunction with the communications team.
   - Assist COs in packaging communication materials for positioning and resource mobilization purposes.
   - Support Uganda CO by facilitating Eco smart partnerships with Kao Cooperation.
- Maintain and develop strategic working relationships with the media (particularly, NHK based in J'burg) by sharing relevant information and data in conjunctions with the Communications team.
- Support Inter-regional Parliamentarians' activities in conjunction with the HQ, ROs, COs.

3. Any other relevant tasks assigned by ESARO leadership.

**Key Outcomes**

- Increased co-financing for the ESARO region from the Government of Japan and other donors.
- Enhanced support to COs for quality and timely submission of project proposals.
- Increased private sector engagement and strategic partnerships developed, particularly with Japanese companies.
- Quality communication and advocacy products which result in increased resources and a strong investment case for UNFPA.
- Quality knowledge products and timely sharing of best practices to improve/enhance donor and stakeholder relations.
- Enhanced donor intelligence.

**Qualifications and Experience**

**Education:**

Master’s degree or equivalent in economics, business administration, social sciences, public health, public administration, international relations, demographics, communications, gender studies, or a related field is required.

**Knowledge and Experience:**

- At least 5 years of progressively responsible experience in resource mobilization from the Government of Japan and partnerships development particularly with Japanese private sector, and/or business development.
- Experiences in the field of SRHR, gender equality, maternal health, population dynamics, UHC and global health.
- Experience working with private sectors, civil society organizations, international institutions;
- Experiences in the UN system and development context particularly in Africa
- Communications and advocacy skills and understanding on Japan’s ODA policy and Japanese business practices is an asset.
Languages:

• Excellent written and spoken English is required
• Fluent oral and written communication skills in Japanese will be an asset.

Required Competencies

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<thead>
<tr>
<th>Values:</th>
<th>Functional Competencies:</th>
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<tr>
<td>Exemplifying integrity,</td>
<td>Mobilizing Resources;</td>
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<td>Demonstrating commitment to UNFPA and the UN system,</td>
<td>Creating visibility for the Organization;</td>
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<td>Embracing cultural diversity,</td>
<td>Leading global/ regional/ country advocacy for organizational priorities;</td>
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<td>Embracing change</td>
<td>Internal and external communication and resource mobilization.</td>
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Core Competencies:

• Achieving results,
• Being accountable,
• Developing and applying professional expertise/business acumen,
• Thinking analytically and strategically,
• Working in teams/managing ourselves and our relationships,
• Communicating for impact

Compensation and Benefits

This position offers an attractive remuneration package including a competitive net salary plus cost of living adjustment, rental subsidy, education grant, home leave, health insurance and other benefits as applicable.

Disclaimer

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